



# **New Sales Speak: The 9 Biggest Sales Presentation Mistakes & How to Avoid Them (Live)**

*Terri Sjodin*

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**New Sales Speak: The 9 Biggest Sales Presentation Mistakes & How to Avoid Them (Live)** Terri Sjodin Banish stage fright, stop relying on visual aids, and start persuading your audience - because you *can* deliver a great presentation. In this live presentation, top speaking pro Terri Sjodin will show you how. Terri will help you:

Avoid the nine most common presentation mistakes

Terri Sjodin is the principal of Sjodin Communications, a public speaking, sales training, and consulting firm. She is a full-time professional speaker and trainer with a unique specialization - advancing the persuasive presentations skills of professionals. She is also the author of the highly acclaimed *Mentoring*, co-authored with Floyd Wickman. Terri is a "high content" speaker - each presentation is loaded with practical ideas, methods, and tips that men and women can use immediately to get results.

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