



The Six Fundamentals of Success: The Rules for Getting It Right for Yourself and Your Organization

Stuart Levine

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“The business environment is so uncertain that no can afford to miss a step. Some forces are out of our control—recessions, cutbacks, layoffs. But being the best we can be at our job is not. We have total control over that.”

--From the Introduction of *The Six Fundamentals of Success*

Everyone has his or her own style at work. But if you look at the people who are successful, you'll see similarities. They always do the most important things first--they know how to prioritize. They can sum up how their company stands out from the pack in only a few minutes. They work with a sense of urgency, every day. These are the kinds of qualities and habits that never go out of style. Moreover, they are crucial to any successful career and life. By pursuing them regularly, you and your company are more likely to get ahead.

In *The Six Fundamentals of Success*, CEO and business consultant Stuart Levine spells out exactly how to practice the constants of business success--whether it's satisfying customers, developing strong relationships, or communicating clearly--through six fundamental principles, gained from decades of experience working with top executives. But it's the way Levine zeroes in on these fundamentals--*add value, communicate well, deliver results, act with integrity, invest in relationships, and gain perspective*--and brings them to life through dozens of pithy, to-the-point rules that makes the book so practical and useful. With no-nonsense lessons like “Face time counts,” “Do breakfast,” and “Share the good news--and the bad,” Levine offers concrete examples of how to behave, respond, and motivate others.

Aimed at business people and entrepreneurs at all levels, whether they work in companies large or small, *The Six Fundamentals of Success* provides the smart, action-oriented guidance people need in today's challenging climate.

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